

October 18, 2006

Dear Valued Customer,

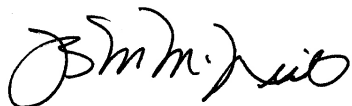
I am pleased to share with you that on Wednesday, October 18, 2006, Orcas Marine Products located in Crystal River, Florida, became part of Southco Inc., the world's leading supplier of Engineered Access Solutions. We are excited about bringing Orcas into our Southco Marine business and look forward to the opportunity to better serve your needs.

Southco Marine and Orcas are an excellent strategic fit that will drive new value for the marine industry. The combination allows us to provide you with the broadest and most complete line of high quality, innovative marine hardware. Our core objective in coming together is quite simple; to better serve your needs. Over the next several months we will work together to make this happen and strive to achieve the following:

- **Provide Excellent Service Levels:** The transition and integration will be seamless, as we continue to provide and improve our overall delivery and service levels.
- **Establish a New Level of "Ease of Doing Business:"** Provide customers with a reliable and trusted single source for all of your marine product integration needs.
- **Strengthen Customer Relationships:** Leverage our combined global sales, engineering, operations and customer service resources to better serve your needs.
- **Drive Innovation:** Combine our engineering talent to work closely with your designers to drive innovative and integrated "touch point" solutions that will help differentiate your boat from bow to stern.

We welcome your feedback on how we can better serve your needs and look forward to sharing more with you in the coming weeks. On behalf of all Southco and Orcas associates, thank you for your business and the opportunity to serve you in the future.

Sincerely,



Brian M. McNeill
President & CEO
Southco, Inc.